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| --- | --- | --- | --- | --- | --- |
| **Nombre del Proyecto** |  | **Código del Proyecto** |  | **Fecha de Actualización** |  |

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| --- | --- | --- | --- |
| **HISTORIAL DE VERSIONES** | | | |
| **FECHA** | **N° DE VERSIÓN** | **DESCRIPCIÓN** | **ELABORADO POR** |
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**INTERESADOS**

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| **ID** | **NOMBRE** | **ORGANIZACIÓN** | **CARGO EN LA ORGANIZACIÓN** | **ROL EN EL PROYECTO** | **CORREO** | **TELÉFONO** | **GRADO DE INFLUENCIA** | **EXPECTATIVAS** |
| **1** |  |  |  |  |  |  |  |  |
| **2** |  |  |  |  |  |  |  |  |
| **3** |  |  |  |  |  |  |  |  |
| **4** |  |  |  |  |  |  |  |  |
| **5** |  |  |  |  |  |  |  |  |
| **6** |  |  |  |  |  |  |  |  |

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|  | **COMPROMISO (A = actual / D = deseado)** | | | | | | **PODER+INTERÉS (A = alto / B = bajo)** | | |
| **ID** | **DESCONOCE** | **RESISTE** | **NEUTRAL** | **APOYA** | **LIDERA** | **ESTRATEGIA** | **PODER / INFLUENCIA** | **INTERÉS** | **ESTRATEGIA** |
| **1** | **A** |  |  | **D** |  |  | **A** | **A** | **Gestionar de cerca** |
| **2** |  |  |  |  |  |  | **A** | **B** | **Mantener satisfecho** |
| **3** |  |  |  |  |  |  | **B** | **A** | **Mantener informado** |
| **4** |  |  |  |  |  |  | **B** | **B** | **Monitorear** |
| **5** |  |  |  |  |  |  |  |  |  |
| **6** |  |  |  |  |  |  |  |  |  |